

# CHARLES B. HODGE

[www.linkedin.com/in/charlesbhodge](http://www.linkedin.com/in/charlesbhodge)

cbhodge@gmail.com

Cellular: 770.309.6581

- InstallShield expert specializing in Windows Installer (MSI) packages
- Excels in Installation Support to QA Staff and external customers
- Strong InstallShield scripting capability used to extend setup functionality
- Knowledgeable in all aspects of Release Management
- Experienced in all phases of Software Development
- Developed and implemented corporate Standards and Procedures
- Configuration Management expertise
- Developed Automated Build Processes

## PROFESSIONAL EXPERIENCE

### **VISTA**SCAPE, INC. - Atlanta GA (Jan 2004 – Sept 2007)

- InstallShield Specialist tasked with migrating flagship products to InstallShield v11 – Basic MSI release with scripting Custom Actions in InstallScript and VBScript
- Responsible for Source Administration tasks (VS SourceSafe/StarTeam) – create Projects, configure views and permissions, add labels, and train new staff
- Designed and implemented an Automated Build process – label and extract source from view, compile and staged binaries, and built install packages – all using batch commands
- Supported Professional Services and QA Staff for all install/deployment issues

### **ADEA SOLUTIONS, INC.** - Atlanta GA (Aug 2003 – Dec 2003)

- InstallShield Contractor assigned to Delta Air Lines - XP Migration project.
- High stress and high productivity characterize this specialized assignment to create Windows Installer (MSI) packages from Commercial Off-the-Shelf software.
- Extensive utilization of Admin-Studio's full package suite, coupled with use of RePackager or Tuner to create MSI packages, which is then tailored using InstallShield Developer 8.0 to strict Delta deployment standards.

### **INSTALL SOLUTIONS, INC.** - Roswell GA (Jan 2001 – Present) - <http://installsolutionsinc.com/>

- Founder/President of consulting firm that specializes in creating MSI packages using InstallShield (v9, 10, 10.5, 11, 12, 2008) for all Windows OS, *including Vista*
- Created Setup packages for clients such as: Kodak, Motorola, JotSpot, Witness Systems, Schneider Electric, Canberra Albuquerque, and others.
- Services include prototyping deployment strategies, training of support staffs on maintenance of the project and evaluation/recommendations on current setups.

### **GEAC COMPUTER SYSTEMS, INC.** - Atlanta GA (1999 – 2002)

- Sole responsibility for all aspects of installation processes and product delivery for both SQL Financials and SmartStream client/server product lines.
- Supported installations for 1000 customers for product SmartStream
- Successfully integrated Clarus software distribution for 330 customers into Geac distribution system without missing critical quarterly shipment deadlines
- Designed and implemented enhanced installation technique for SQL Financials to allow customers to install software from the web, eliminating shipment of software CD or key diskettes.

# CHARLES B. HODGE

~ page 2 ~

## **CLARUS CORPORATION - (formerly SQL Financials), Atlanta GA (1992 – 1999)**

- Established installation processes, product build processes and technical support processes for startup firm.
- Designed innovative software distribution shipment and tracking software solution that allowed staff of two to support crucial quarterly shipments.
- Catalyst for continually improving the software delivery techniques – from diskettes to CDs to Web Updates, a leading-edge adopter of distribution technology.
- Developed multi-product, multi-server installations and coupled it with a maintenance strategy to handle all periodic software updates over the web.
- Saved \$100K per year with installation techniques designed to lower software distribution costs to clients.

## **DUN & BRADSTREET SOFTWARE - (formerly MSA), Atlanta GA (1979 - 1991)**

- Led Quality circles and chaired standards group that developed, approved and implemented product delivery standards.
- Program manager for evaluation and selection of source management tools for three separate firms: (Endevor & PVCS)
- Guided technical installation group of 12 people (\$1.4M budget) that authored Mainframe installation packages for over 90 products
- Project Management expertise using comprehensive Development Methodology
- Developed design specifications and general design for two major releases of Fixed Assets accounting system, including international requirements
- Directed Internal Customer Services - supported 130 application professionals with staff of 6, tasked with responsibility for technical support for all internal systems

## **TECHNICAL QUALIFICATIONS**

**Authoring/Deployment Engines:** Windows Installer (MSI); InstallShield (v3, 5.5, 6.1, 7.1, 8.0, 9, 10.x, 11, 12, 2008), AdminStudio 3.5, 5.0; Repackage, Tuner

**Source Management:** StarTeam (v6.0 - Certified), Continuous; Visual SourceSafe (v6 - Certified); PVCS (v5 - Certified); Endevor (Certified)

**Tools:** Vmware (3.0, 4.0, 5.5); ConfigSafe; Repackager, Tuner; RegEdit; PFE; WinDiff; SR, BC

**Languages:** InstallShield Scripting (C derived); HTML; XML; Visual Studio (C++ limited); VBScript; SQL;

## **PROFESSIONAL AWARDS AND WORK RELATED EFFORTS**

- Multiple recipient of “Developer of Quarter” award (VistaScape)
- Recipient of “President’s Circle” award (SQL Financials/Clarus)
- Two time recipient of “President’s Cup” award (Geac/D&B Software)
- Chairman of Charity Golf Tournament for March of Dimes – drove income up 400% over 3 years. Organized event and provided strong decisive leadership to 8 committee members and 100 volunteers. (SQL Financials/Clarus)
- Organized, raised funds and built Game room with pool tables, table tennis and other games for employee morale (Geac)

## **EDUCATION**

University of West Florida; (B.S. in  
Computer Science)

## **US NAVY**

(Active Duty and Naval Reserves - Retired)